



HAI SON IMPORT EXTPORT
AND TRADING CO. LTD

COMPANY PROFILE



HAI SON IMPORT EXTPORT AND TRADING CO. LTD

Hotline: 024 8888 9922

Address: 107 Block 5, Soc Son Ward, Ha Noi City, Viet Nam

   May nong nghiep Hai Son  Vua may cay  haisonco.vn

**AGRICULTURAL, CONSTRUCTION MACHINERY,
INFORMATION TECHNOLOGY EQUIPMENT**

www.haisonco.vn

FOREWORD

Over more than 30 years of development, HAI SON IMPORT EXPORT AND TRADING CO. LTD, has built a solid reputation in providing specialized equipment for modern production and management.

We are proud to be a strategic partner of many leading global brands in equipment and technology, always committed to delivering sustainable value to our customers through product quality, dedicated service, and a spirit of continuous innovation.

With a professional, responsible, and open-minded approach, Hai Son continues to accompany customers on the journey of enhancing productivity, optimizing operational efficiency, and modernizing management systems across key sectors of the economy.

EXPERIENCE: With over 30 years of expertise, we have gained deep insights into agricultural machinery, construction equipment, information technology, and more.

PARTNERSHIPS: Leveraging decades of experience in international trade, we have established strong relationships with some of the best partners in the global market.

BUSINESS PHILOSOPHY: We place credibility as our foundation, quality as our commitment, and partnership as our guiding principle for growth.

HUMAN RESOURCES: We take pride in our team of experienced technical staff, always ready to serve our customers.

FACILITIES & EQUIPMENT: Equipped with modern machinery and facilities, we ensure safety and efficiency in every operation.

COMPANY INFORMATION

Company name

HAI SON IMPORT EXPORT
AND TRADING COMPANY LIMITED

Address

107 Block 5, Soc Son Ward,
Ha Noi City, Viet Nam

Telephone

024 8888 9922

Establishment

July 3th, 2006

Tax code

0101986357

VISION AND MISSION

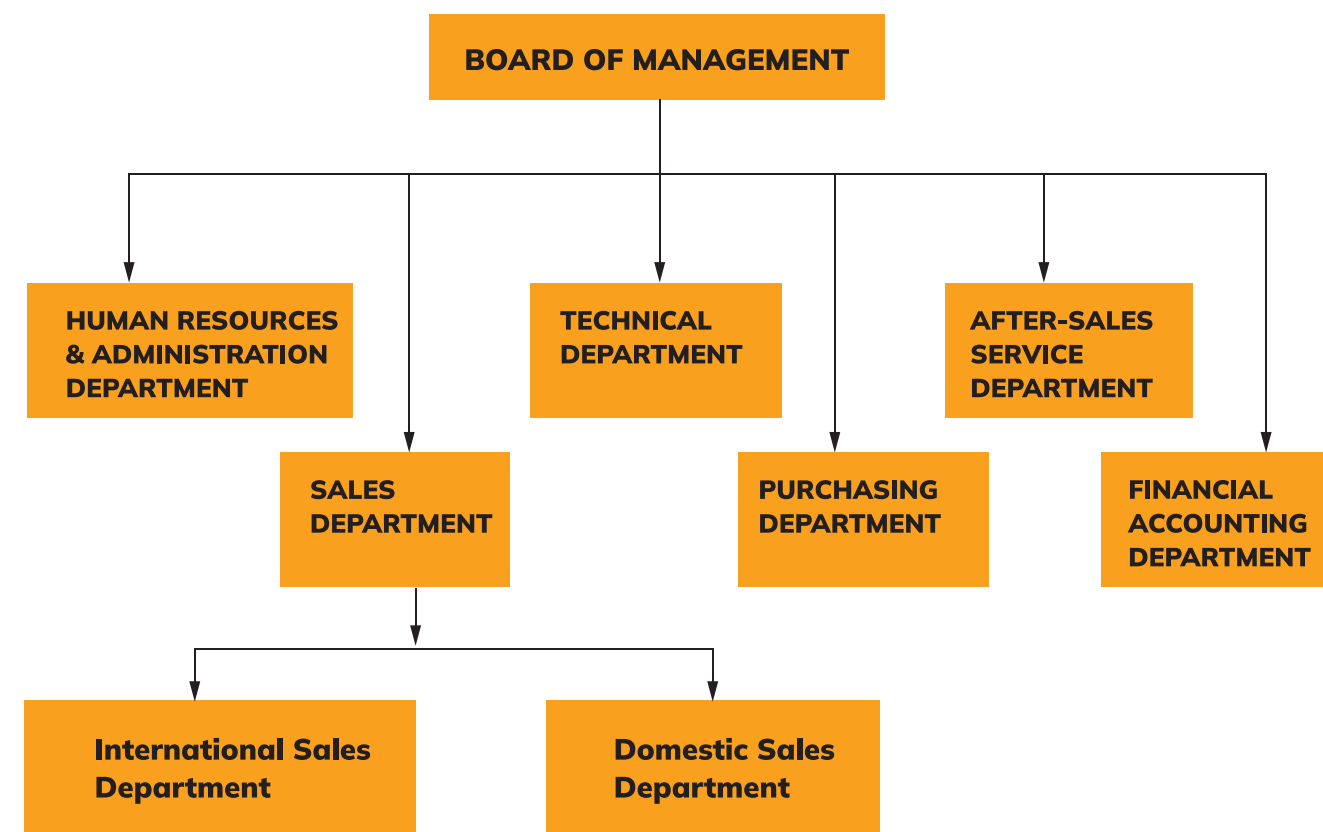
VISION

To become Vietnam's leading provider of specialized equipment solutions, integrating production mechanization with management modernization.

MISSION

Providing advanced equipment, integrated solutions, and comprehensive after-sales services to help customers nationwide enhance productivity and optimize management efficiency.

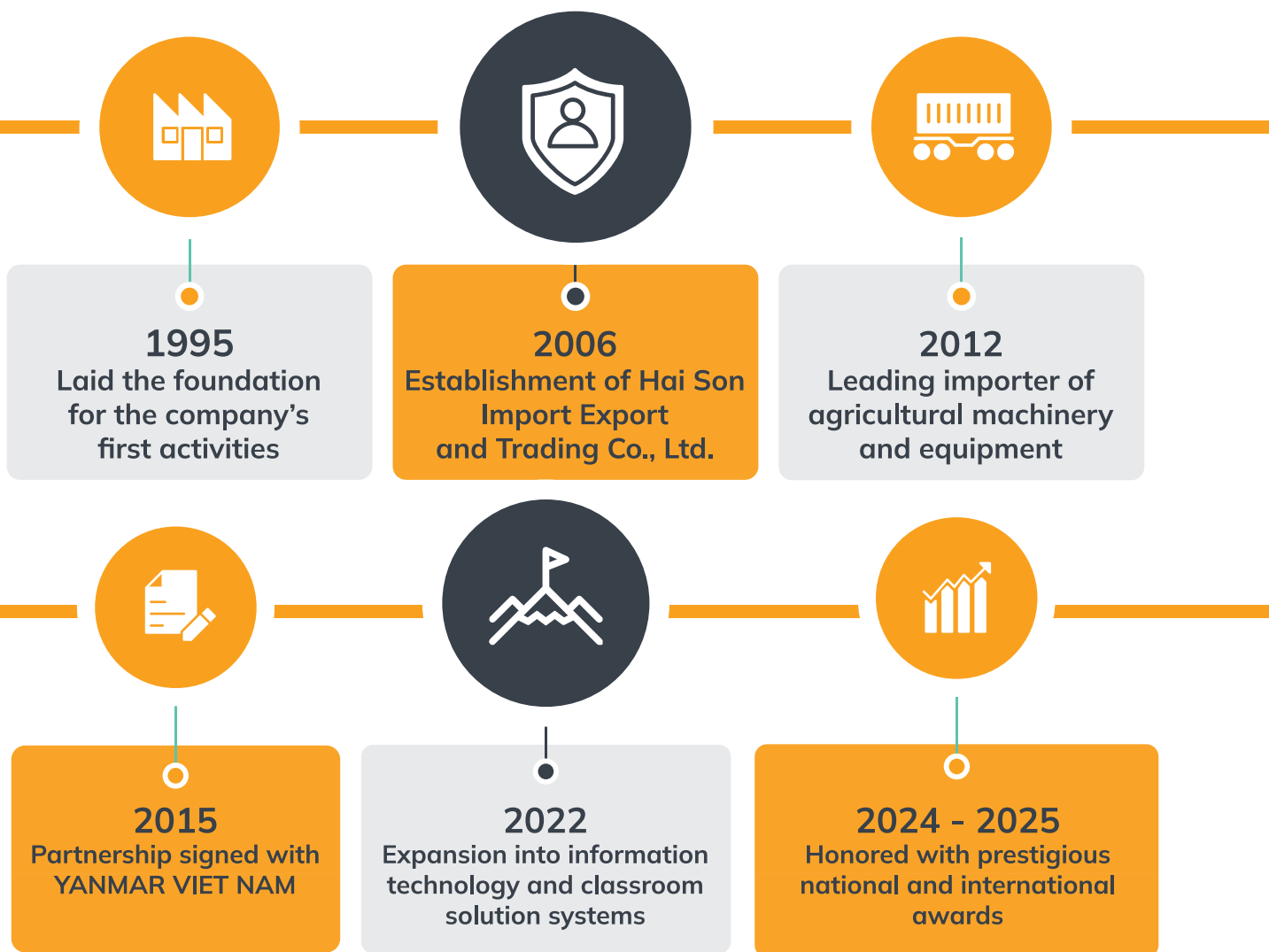
ORGANIZATIONAL STRUCTURE



The company's organizational structure is designed to be lean yet fully functional, ensuring operational efficiency and scalability when required. The entire system is managed by a team of experienced and well-trained personnel, with sufficient capacity to maintain stable, professional operations and a strong orientation toward sustainable development.

DEVELOPMENT PROCESS

After 30 years of establishment and development, HAI SON has made a strong mark in the field of agricultural machinery, accompanying government agencies, organizations, and farmers on the journey of mechanization and rural development in line with the country's direction.



Asia Excellent Enterprise Award 2024 (presented by the Asia Enterprise R&D Center)

International Quality Products & Services Award 2024 (presented by the Asia Enterprise R&D Center)

Outstanding Enterprise for Agricultural, Farmer, and Rural Development 2024

Certificate of Merit from the Minister of Agriculture and Rural Development 2025

BUSINESS AREAS

Hai Son provides a wide range of specialized equipment solutions, fully meeting the needs of mechanization, automation, and digitalization of operations in Vietnam:

AGRICULTURAL AND LIVESTOCK MECHANIZATION

An integrated equipment system serving large-scale production in a modern, circular, and eco-friendly direction: tractors; tillage, seeding, and harvesting equipment; feed mixing and distribution machines; by-product processing systems; forklifts, excavators, and field transport trailers, etc.

SPECIALIZED CONSTRUCTION AND TRANSPORT EQUIPMENT

Excavators, wheel loaders, forklifts, trailers, and other construction and transportation equipment serving the fields of construction, agriculture, regional logistics, and infrastructure projects.

DIGITAL TECHNOLOGY AND MANAGEMENT AUTOMATION SOLUTIONS

IT infrastructure (servers, storage, networking), presentation and interactive devices, video conferencing systems, surveillance and access control solutions — all supporting the comprehensive digitalization of workplaces and operations.

Modern, international-standard tech solutions tailored for Vietnam — efficient, sustainable, and eco-friendly.



Top Dealer in Combine Harvesters & Tractors 2021



Champion of the Yanmar Skills Contest 2019



And numerous certifications awarded to our technicians over the years

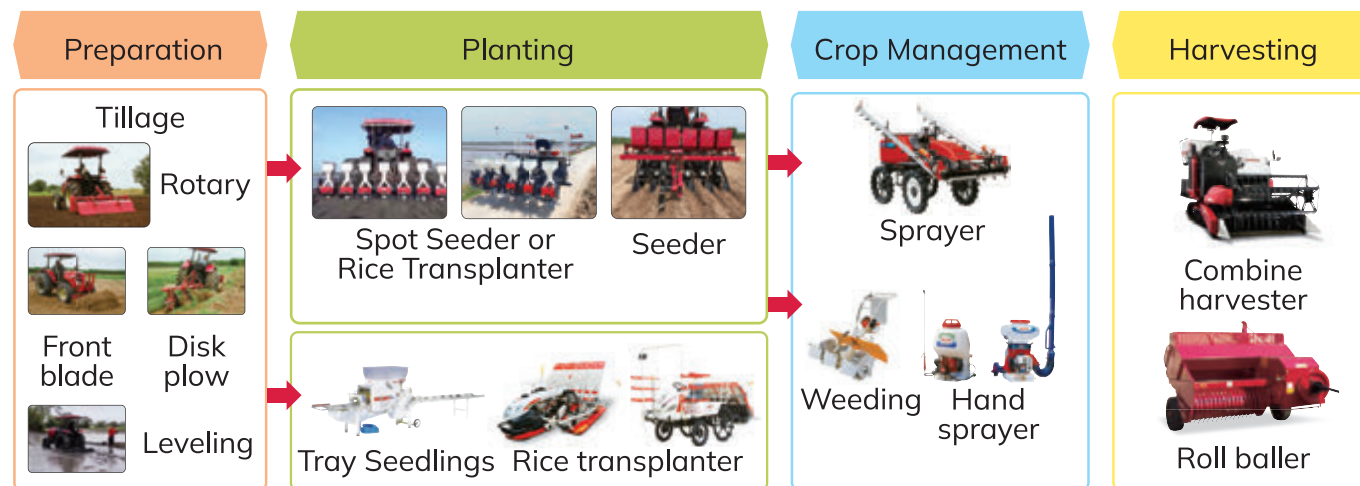
PRODUCT PORTFOLIO

Agricultural Machinery

Cultivation Mechanization



Comprehensive mechanization of the entire cultivation process for crops such as rice, maize, potatoes, cassava, sugarcane, and beans — from land preparation and planting to harvesting.



Livestock Machinery and Equipment

Livestock Mechanization

Livestock farming utilizes diverse machinery — from biomass harvesters and feed mixers to by-product processing systems for sustainable composting.



Construction Machinery

Construction and Infrastructure Equipment



Construction machinery plays a vital role in excavation, loading, transportation, lifting, and leveling for industrial, civil, and construction projects.

Multi-purpose Wheel Loader

Wheel Loader
 Widely used across various industries and sectors.
 Bucket capacity: 0.8 – 4.6 m³
 Origin: India / UK



Crawler Excavator

Crawler Excavator – Robust and Durable
 Bucket capacity: 0.01 – 2.7 m³
 Origin: India / UK



Multi-purpose Telehandler

Functions: Forks, Loader Bucket, Grass Grab, Crane Hook
 Origin: India / UK



Backhoe Loader

Functions: Dozing, Excavating, Grading, Loading, Grabbing, Clamping
 Origin: India / UK



Telescopic Boom Lift

Max platform height: 65ft 4in
 Max platform capacity: 1000lbs
 Max platform reach: 56ft 6in
 Origin: India / UK





PRODUCT PORTFOLIO



Airport Infrastructure Specialized Equipment

Serving the construction, maintenance, and operation of aviation infrastructure

Powered by
YANMAR

Airport machinery consists of specialized equipment designed to ensure the efficient construction, maintenance, and operation of key areas such as runways, taxiways, and aprons. These machines play a vital role in maintaining the safety and continuity of aviation operations.



Mobile Lighting
Tower Generator



Airport Line Marking Vehicle
(for taxiways, runways,
and aprons)



Hydraulic Road Sweeper
and Vacuum Truck



Scissor Lift



Articulating Boom Lift



Turf Maintenance Machine

Field Maintenance

Specialized equipment designed to maintain the quality and aesthetics of turf surfaces in areas such as football fields, golf courses, parks, and landscaped green spaces.

Rotary
Lawn Mower



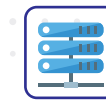
Side-mounted
Rotary Mower



Grass Mower
and Collector



Finishing
Mower



Digital Technology & Management-Operations Automation Equipment

Digital Technology-based Systems, Equipment, and Software.

IT Infrastructure & Enterprise Servers

Servers, storage systems, LAN networks, and rack cabinets — serving medium-scale data centers.

Presentation & Interactive Solutions

LED displays, video walls, e-boards, and touch screens — for meetings, training, and product showcases.

Smart Conference Solutions

Video conferencing cameras, wireless microphones, and content sharing & control devices.

Surveillance & Access Control Systems

IP cameras, access control systems, and centralized monitoring software.



Server



Tablet



Laptop



Conference Equipment



Video Wall



Interactive Display



Projector



Amplifier and Speakers



Micro



Laboratory Solutions

PARTNERS

With long-standing experience and reputation in the market, we have established partnerships with leading brands in the fields of agricultural machinery and information technology.

LETTER OF APPRECIATION

With over 30 years of experience, HAI SON has been and will continue to grow as a professional and reputable provider, delivering high-quality products, comprehensive services, and expert technical consultancy to our customers.

Our customers can place their full trust in us, knowing that what we offer is the tireless dedication of a team with extensive experience, combined with our continuous efforts to improve business practices in order to serve you better every day.

Respectfully,

DINH VAN SON

Director